

The Problem of IT Mythology and Mystique - Bringing IT Audit Down to Earth



2nd Annual IT Audit Challenge Forum 2008
1st to 3rd December 2008

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An industry characterized by failure



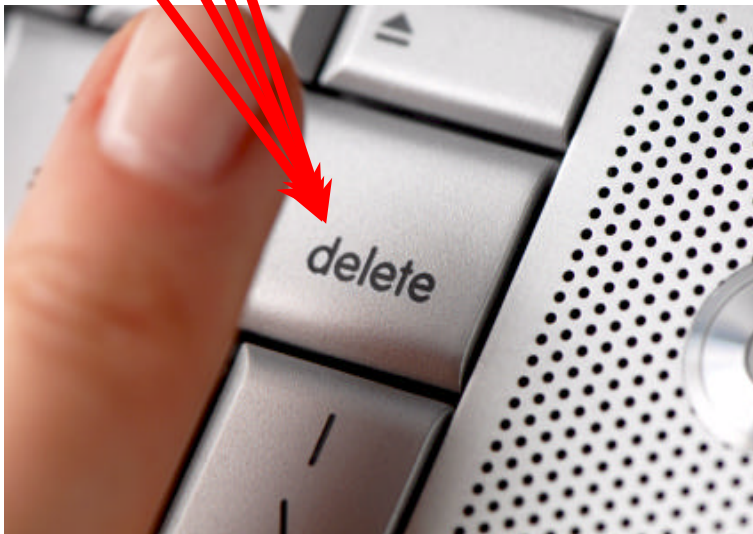
“19 out of 20 E.R.P. Implementations do NOT deliver what was promised”

Duncan McLeod

Extreme failures



1. ~~Seven years and half a billion dollars~~ -- international chemicals company
2. ~~\$400 million~~ -- multinational shoe corporation
3. ~~Multinational entertainment giant -- \$878 million~~
4. ~~Major supermarket chain -- \$195 million~~



Pending disaster



"I.T. is the next corporate disaster waiting to happen"



Pending epidemic



Is I.T. Audit delivering?



There is a need for a new approach





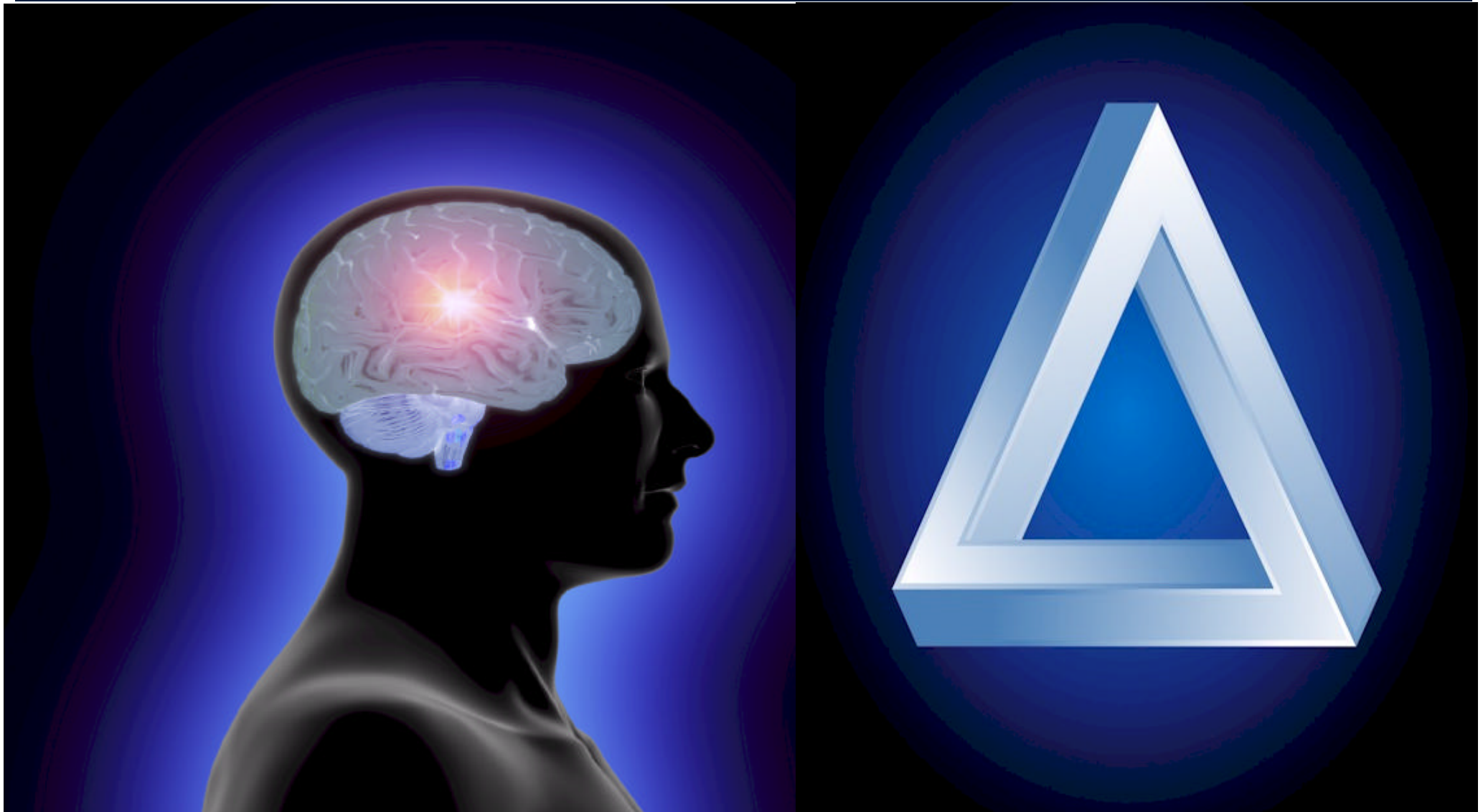
Engineer against failure



**Engineers do not design
bridges to stand up, they
design them**

not to fall down...

What is NOT an engineering approach?



Software as magic



The content is the same -- always -- binary code



Positioning this presentation

Information technology can and should add value



What is strategy?



Strategy



Doing the right things

Tactics



Doing things right

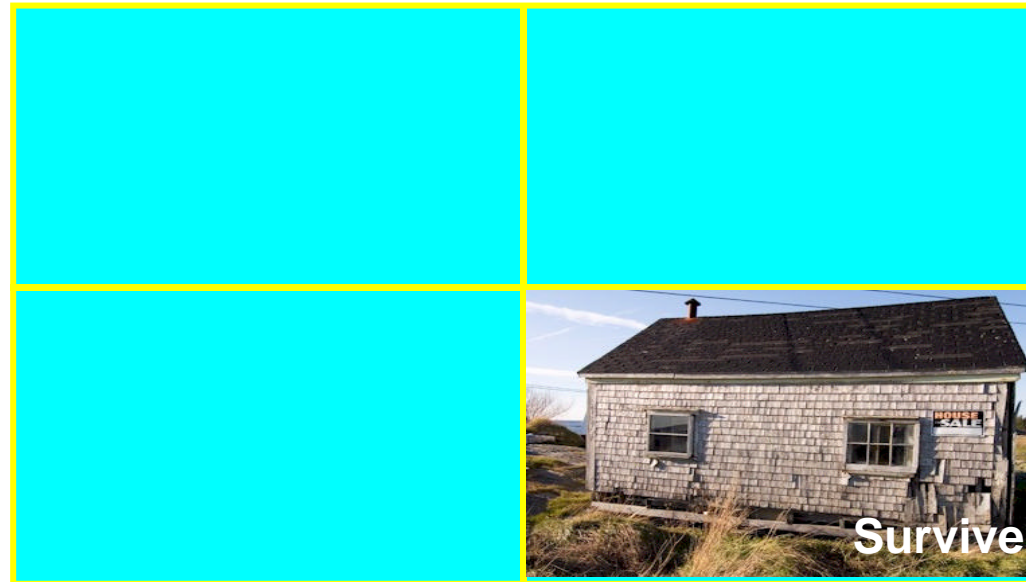
The relationship between strategy and tactics



The relationship between strategy and tactics

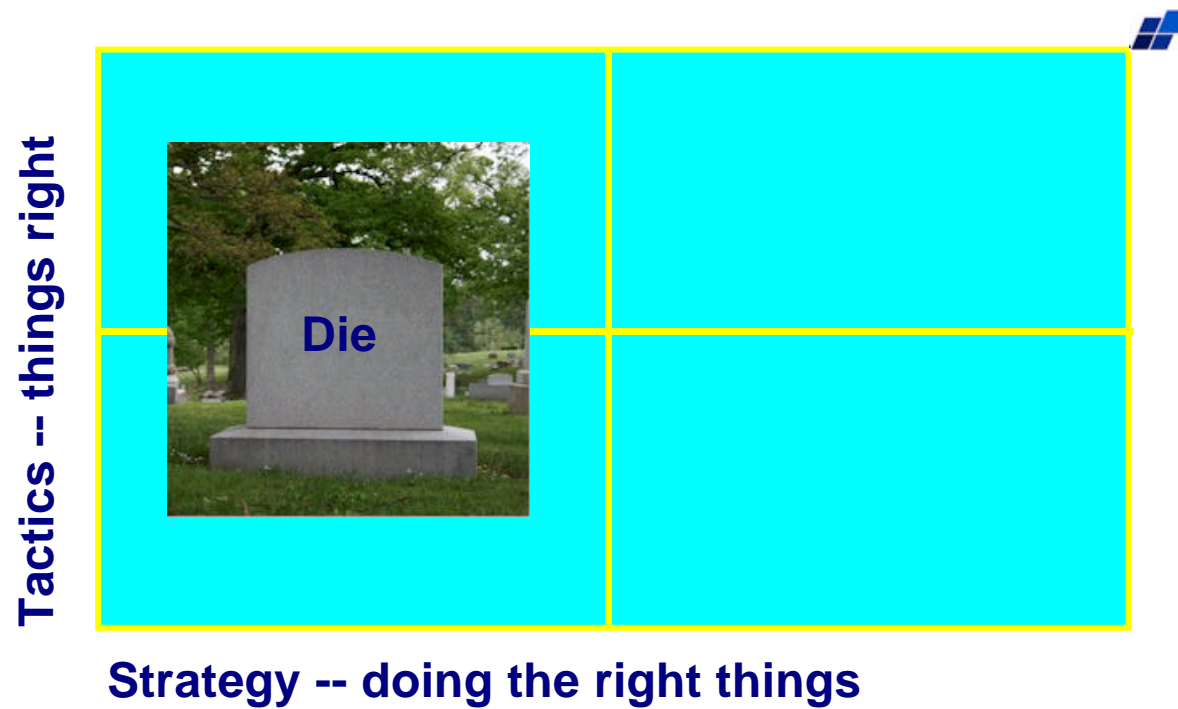


Tactics -- things right



Strategy -- doing the right things

The relationship between strategy and tactics



The relationship between strategy and tactics



Tactics -- things right



Strategy -- doing the right things

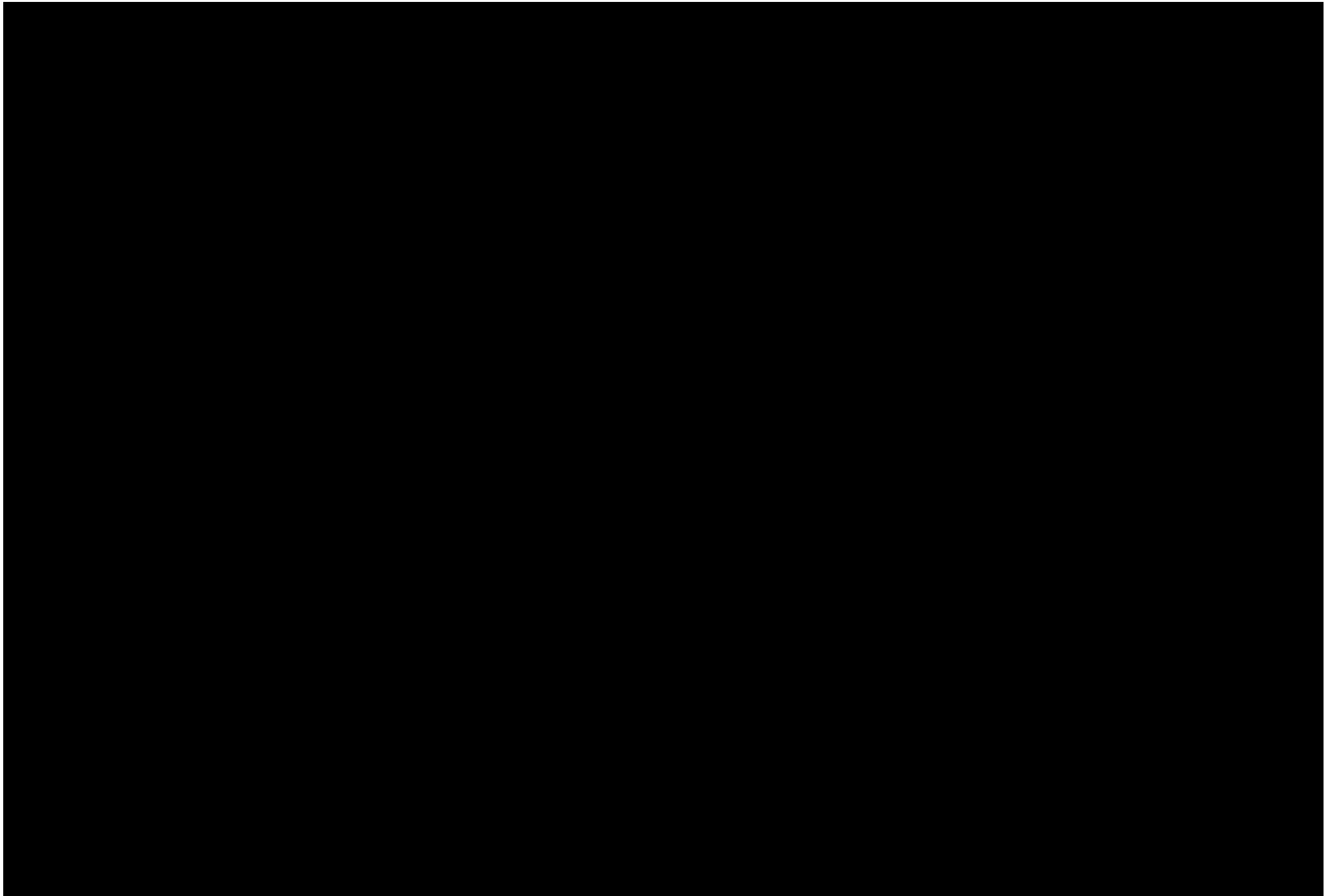
The relationship between strategy and tactics



Tactics -- things right



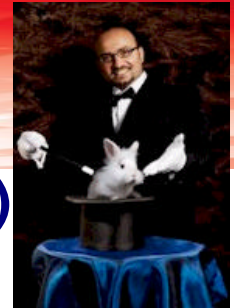
Strategy -- doing the right things





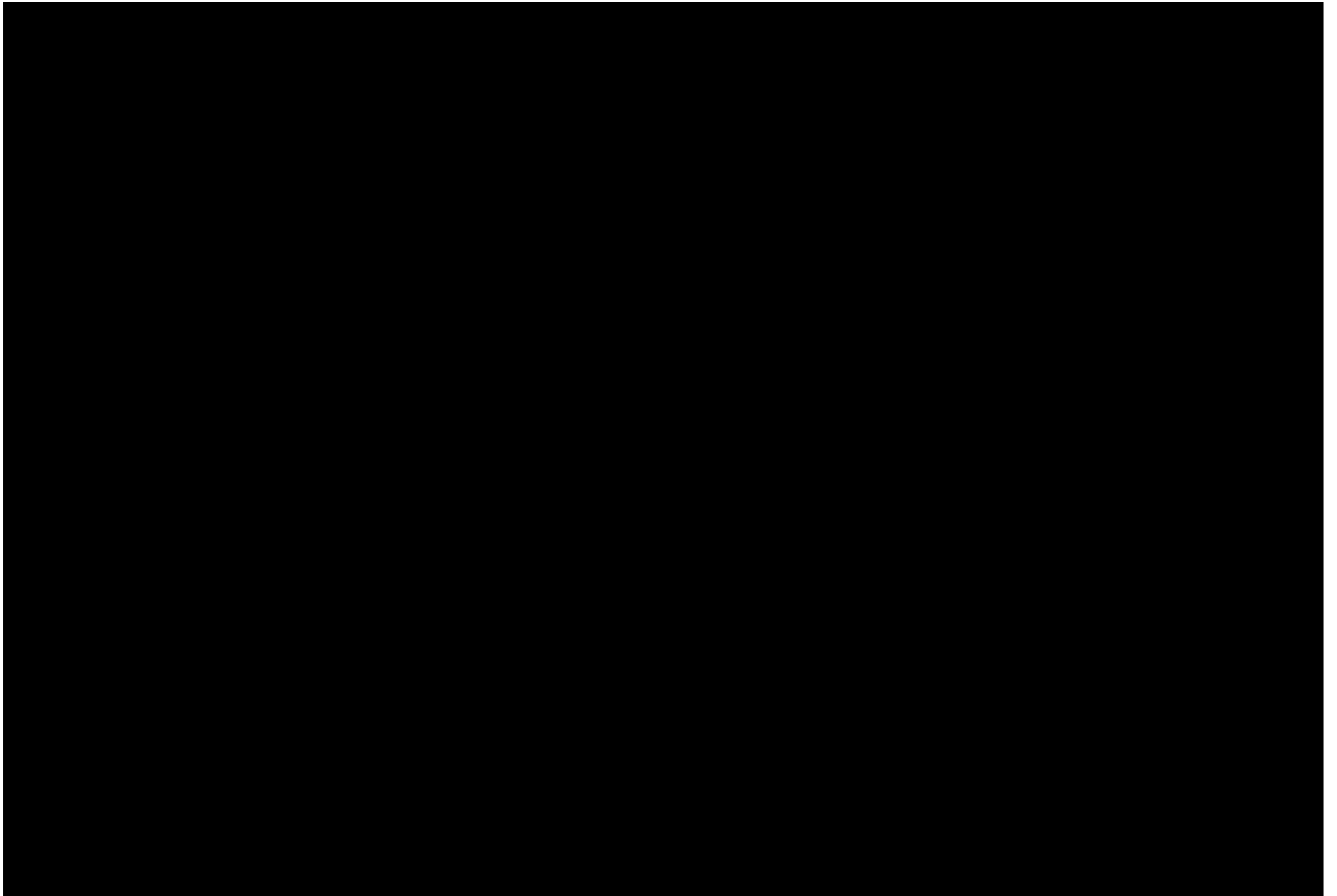
Critical factors to manage to prevent failure

- 65%
1. Information technology mythology (30%)
 2. Lack of executive custody and inappropriate policies (20%)
 3. Lack of strategic alignment (15%)
 4. Lack of an engineering approach (12%)
 5. Poor data engineering (10%)
 6. People / soft issues (8%)
 7. Technology issues (5%)

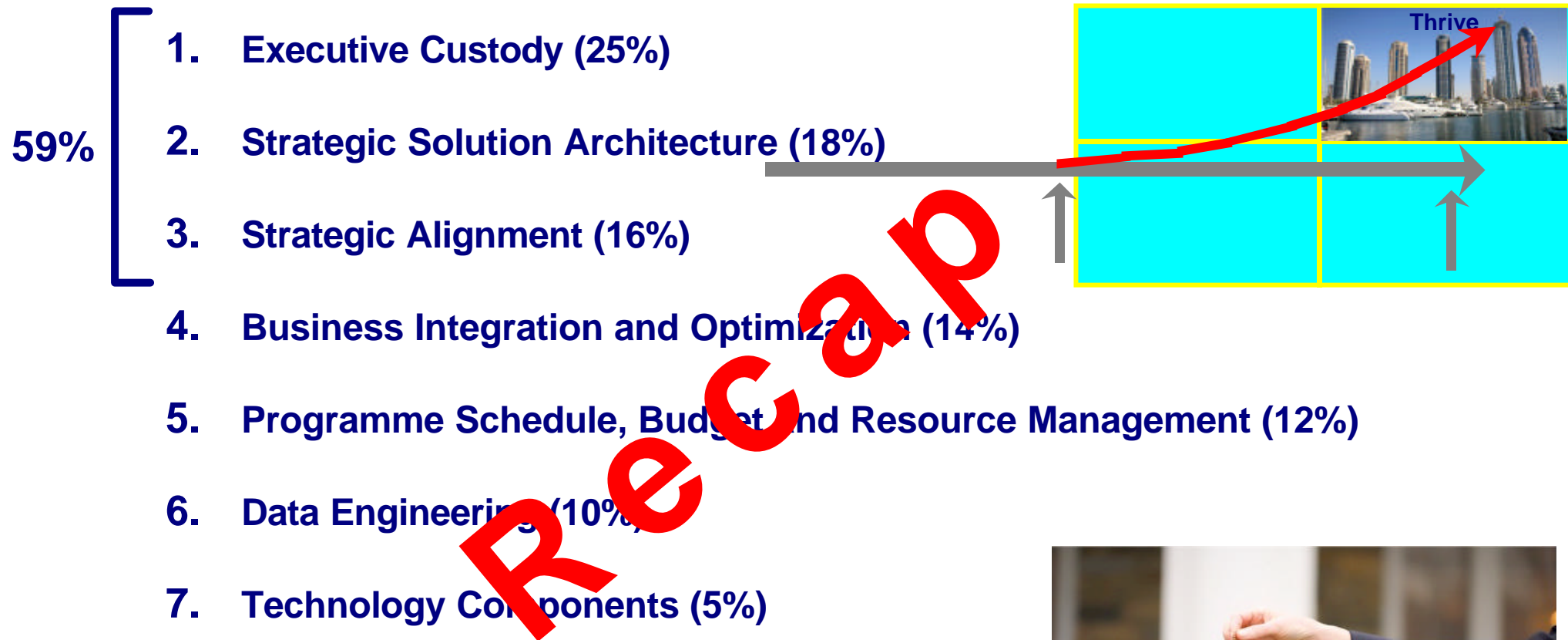


Remember that technology is value inert





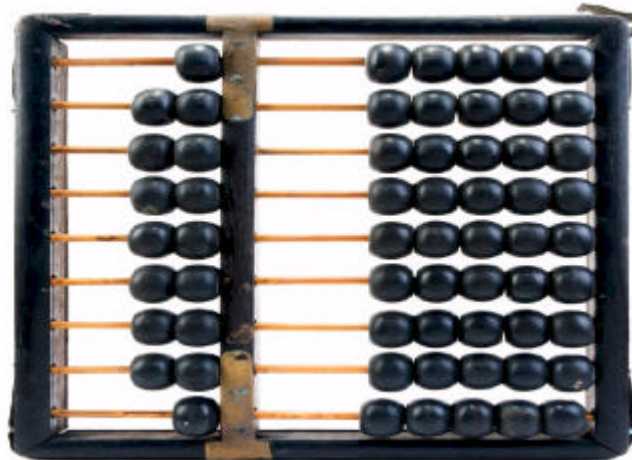
Critical factors for success



What is IT -- Really?



Back to basics

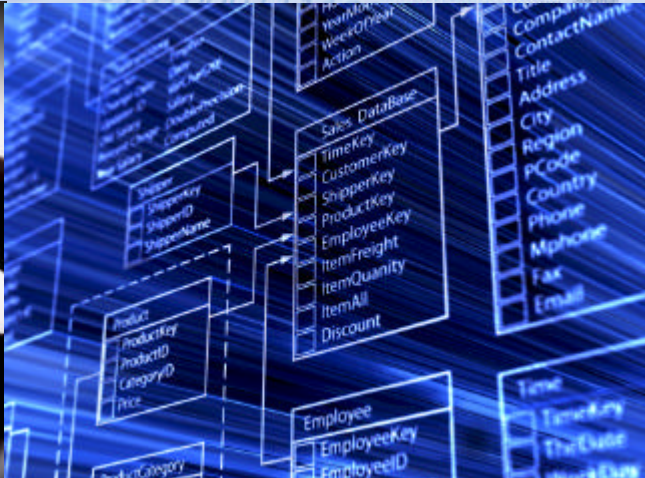


Advanced technology is not necessarily the answer



**Over 30 years old and four
years older
Still flying and only in a
museum
Lo tech and hi tech**

Clean up your data



Organize your data





From chaos to order



Why do we need IT security and audits?



-
1. Occasional crime and fraud
 2. Set basic standards
 3. Basic disciplines
 4. ... ?

No big deal?

Are we using a sledge hammer to crack a nut?

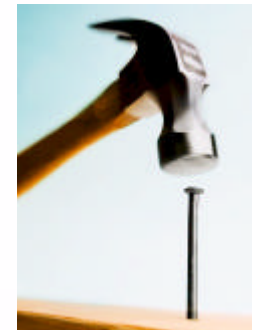


Is the hammer bogged down in red tape?



- Potential murder weapon
- Three signatures
- Password changed daily
- Only used under supervision of a senior manager

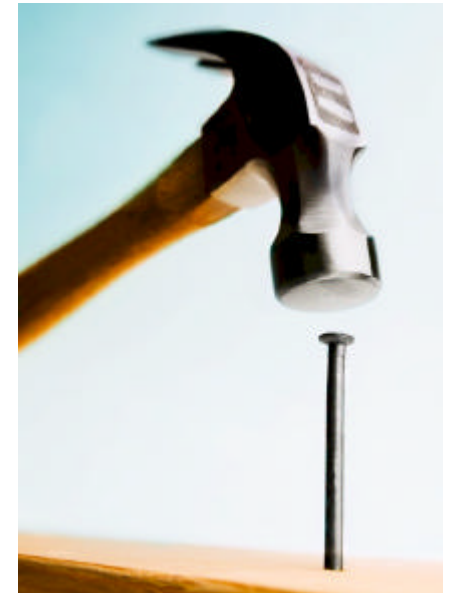
Or
Utility tool that most
people own with no
control



What is really needed?



1. **Some practical policies**
2. **One page, no more than 7 to 10 points**
3. **Easily understood by all staff who use computers**
4. **Non-intrusive**
5. **Does NOT interfere with the business of the business**
6. **Non-I.T. non-audit people can understand the relevance and adopt as their own**
7. **I.T. is ALL about people!**



Retain your OS and Office Suite and use the same machines for 6 years+



E.R.P. -- Invest for 20 years



Sustainable I.T. and E.R.P. support



Give people the tools



Train I.T. staff to delight customers



“the customer is NOT an interruption of your day the customer is the reason for your day”



Make your I.T. staff an integral part of your business



“boots in the mud”



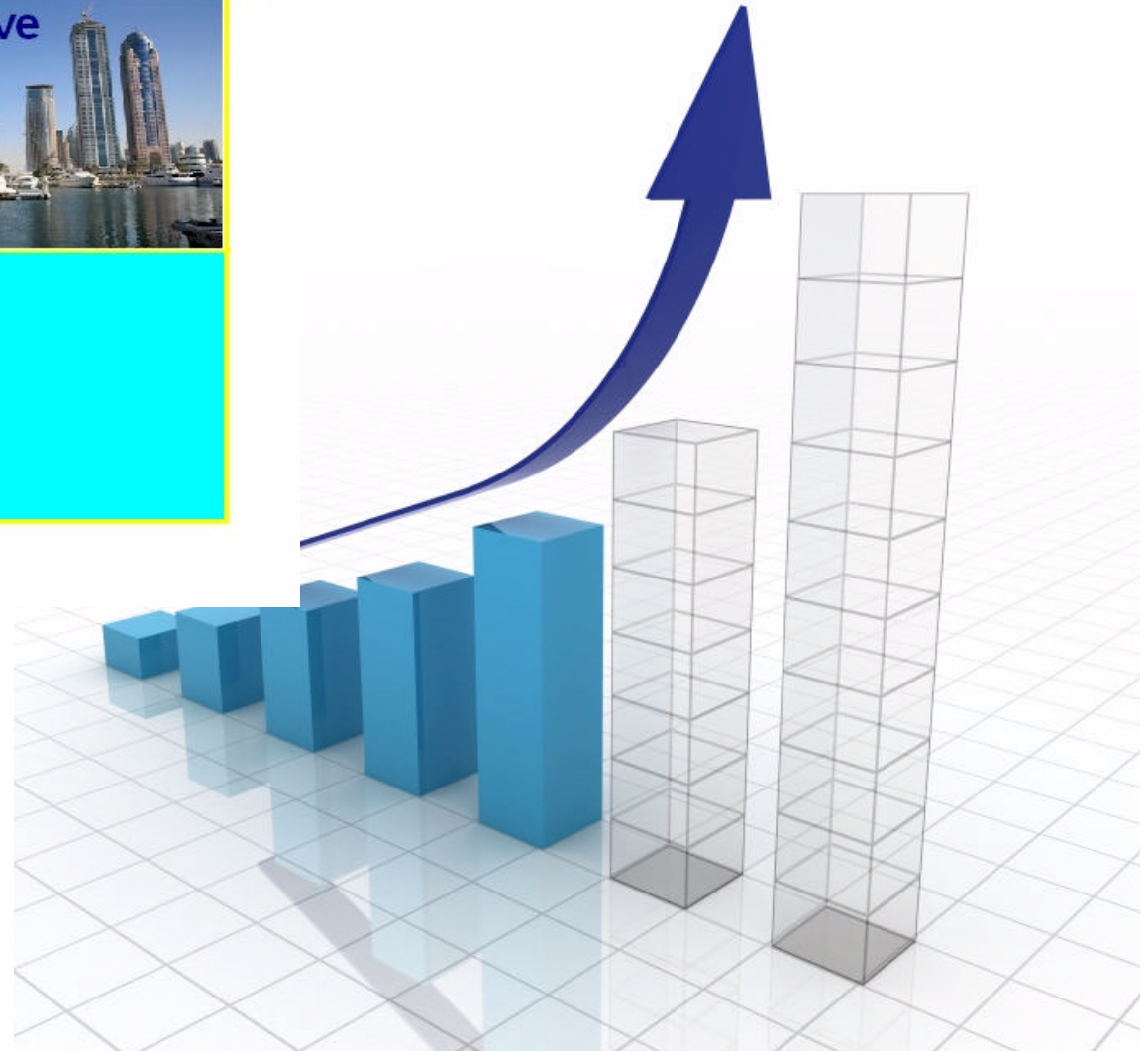
Identify your core strategic drivers and then strengthen them



Tactics -- things right



Strategy -- doing the right things



Align I.T. to support the core business



Tactics -- things right



Strategy -- doing the right things



Business systems instead of I.T.



Executive custody -- OUR system



**Leadership is 50% of
success**



Bringing IT Audit Down to Earth



1. I.T. operations are primarily an engineering and customer service function
2. Define and audit engineering standards
3. Define and audit customer service standards
4. Be practical -- enduring secret passwords with discipline -- do NOT change the lock every month
5. Short, practical, doable documents that people understand
6. Basic pragmatic measures, there are NO magicians out there
7. Educate users and executives and avoid mythology and jargon



Call to action



1. What is your single most important insight from this presentation?
2. What is the single most practical action that you can take tomorrow to apply I.T. more effectively?



New insight that does not result in action within 48 hours is wasted

Acknowledgement and dedication



Clients, associates and staff

**Father and mother Angus and
Thelma**

Children Alexandra and Struan

**Fiona, Ingrid, Sandra and
Helene**

**To the glory of the Eternal
Creator**

*Psalm 136:5 "To Him who by wisdom made
the heavens, for His mercy endures
forever;"*



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Finding the missing pieces of your I.T. and strategy puzzles